



these alternative sources of finance at start when to approach angel or VCs, and how to choose among them.

### 3. SVCE Eminent Speaker Event April 7, 2005

Topic:	Legal Issues at startup.
Where:	BBC (Boccardo Business Education Center) 004
Time:	April 7th 2005. 6:15 p.m.
Speakers:	Francoise Gilbert (Managing Director, IT Law Group)
Description:	<p>Whatever the nature of your new business, you will have to find way protect its intellectual capital and decide its legal form. Find out what you need to know about IP protection, alternative legal structures, and how and when to approach a lawyer.</p> <p>Francoise Gilbert is the founder and managing director of the IT Law Group. She has over 21 years experience closing high tech deals. A recognized expert on information privacy and security, she advises companies on high stakes transactions, outsourcing or strategic relationships. She serves on the Boards of several Silicon Valley technology startups.</p>

### 4. SVCE Eminent Speaker Event April

5. SVCE Eminent Speaker Event May  
5, 2005

Topic:

Harvesting and selling the Business

**Description:**

This workshop is intended to prepare students for the business plan competition. This workshop will be an interactive workshop to teach students about financial forecasting and will cover all aspects of the financing portion of a business plan. Come to this workshop to get prepared for the business plan competition and get a head start on your business plan.