

| Topic: | The Ingredients of a Winning Business Plan: An Investor's Perspective |
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| Where: | Martin Luther King Jr. Library, Room 225B |
| Time: | Thursday, February 10th 6:15pm to 8pm |
| Speakers: | Eric BenhamouChairman of 3Com Corporation, PalmOne, and PalmSource Inc., and Chairman and CEO of Benhamou Global Ventures. |
| Description: | Whether you are starting a new venture or want to lgamwledge in the field of entrepreneurship, this event will offer a unique insight into the experience of one of Silicon Valley's most successful entrepreneurial leaders. Come and find out about the process of creating and starting new ventures, preparing an effective business plan, and what investors look for in a business plan. |

| 2. SVCE Eminent Speaker Event March 24, 2005 | |
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| Topic: | Alternative Sources of Finance at startup |
| Where: | BBC (Boccardo Business Education Center) 004 |
| Time: | March 24th2005.6:15-8p.m. |
| Speakers: | CJ Cornell - FounderCEO of Chaos Media Networks & Advisor, Silicom Ventures) an 6 anjay Subhedar- General Partner, Storm Ventures) |
| Description: | This event will offer valuable insights into the differing perspectives decision making criteria used by venture capitalists and angel investor in evaluating opportunities to invest in starts. The presentations will help entrepreneurs to understarmal evaluate the benefits and costs of |

| these alternative sources of finance at startwhen to approach angel or VCs, and how to choose among them. |
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| 3. SVCE Eminent Speaker Event April | |
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| 7, 2005 Topic: | Legal Issues at startup. |
| Where: | BBC (BoccardcBusiness Education Center) 004 |
| Time: | April 7th 2005. 6:158 p.m. |
| Speakers: | FrancoiseGilbert (Managing Director, IT Law Group) |
| Description: | Whatever the nature of your new business, you will have to find way protect its intellectual capital and deleted its legal form. Find out what you need to know about IP protection, alternative legal structures, and how and when to approach a lawyer. Francoise Gilbert is the founder and managing director of the IT Law Group. She has over 21 years experience triating high tech deals. A recognized expert on information privacy and security, she advises companies on high stakes transactions, outsourcing or strategic relationships. She serves on the Boards of several Silicon Valley technology startups. |

4. SVCE Eminent Speaker Event April

5. SVCE Eminent Speaker Event May 5, 2005 Topic:

Topic: Harvesting and selling the Business

| Description: | This workshop is intended to prepare students for the business plar competition. This workshop will be an interactive workshop to teach students about financial forecasting and will cover all aspects of the financing portion of a business plan. Come to this workshop to get prepare for the business plan competition and get a head start on you business plan. |
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